

RE: CVS to start CSMP on 7/1/08

From:

"Schmidt, Stephen" <stephen.schmidt@mckesson.com>

To:

"Schmidt, Stephen" <stephen.schmidt@mckesson.com>, "Oriente, Michael" <michael.oriente@mckesson.com>, "Bishop, Micheal" <micheal.bishop@mckesson.com>, "Thomet, Elaine" <elaine.thomet@mckesson.com>

Date:

Wed, 30 Jul 2008 15:47:03 +0000

Michael, this should also be applicable to PharmaCare chain #'s 028 & 945.

Thanks

From: Schmidt, Stephen
Sent: Wednesday, July 30, 2008 9:19 AM
To: Oriente, Michael; Bishop, Micheal; Thomet, Elaine
Subject: FW: CVS to start CSMP on 7/1/08

Michael,

Attached is a blanket TCR form to increase the max for CII items for CVS. I can send a form for non-CII if need be. Let me know if this form suits your needs.

<< File: Threshold Change FormCVS.doc >>

Thanks

From: Thomet, Elaine
Sent: Tuesday, July 29, 2008 3:43 PM
To: Bishop, Micheal; Schmidt, Stephen
Subject: RE: CVS to start CSMP on 7/1/08

Thanks Michael. I'd like Stephen to request the max on the C2s per Michael's original commitment below, starting with those on today's list which should bring them well below 80%. I'm not sure which are considered C2s; guessing just the one's you highlighted, Hydrocodone and Phenobarbital. You might mention these are C2s that according to Elaine, Michael O agreed to significantly increase per his discussions with Don Walker. I would also follow with a TCR to request the max increase on the other C2s not on today's list that CVS would typically order.

I think 10% is a fair request on the others (non C2s) on today's list. Then we'll have to continue to monitor/adjust daily but so long as we stay below 80% through the end of the month I will be most pleased.

Let me know if you have any other questions or concerns.

Thanks,

Elaine
415.983.9468 office

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From: Bishop, Micheal
Sent: Tuesday, July 29, 2008 1:11 PM
To: Thomet, Elaine
Cc: Schmidt, Stephen
Subject: RE: CVS to start CSMP on 7/1/08

Elaine

Steve and I just discussed CVS; in short, Michael O. did adjust Hydrocodone and Phenobarbital by 8%. How did that reflect on each?

Hydrocodone (store 5330) - 92% (07/28). Today, came in at 85.19%.
Phenobarbital (store 8892B) - 83.33% (07/28). Today, came in at 76.92%.

To keep any further CVS's from reaching 80% or more in the next two days; I would implement an additional 10% - 12% increase for the attached reported facilities (using today's MTD purchase totals). This would put all facilities on the report at 77.5 or better.

<< File: CVS Chains 072908 75%+.xls >>

Steve, don't do anything just yet; let's wait to hear back from Elaine before doing so.

Thank you

Micheal Bishop
Compliance Analyst, Business Process
~
McKesson Pharmaceutical

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P-12967_00001

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From: Thomet, Elaine
Sent: Tuesday, July 29, 2008 9:36 AM
To: Bishop, Micheal
Subject: FW: CVS to start CSMP on 7/1/08

So per the message below and understanding which of the CVS stores over 80% today are Control 2s did Michael adjust accordingly? I thought he said he increased them 8% yesterday yet he said 40-50% below.

Thanks for helping us keep CVS off the list over 80%.

Share your thoughts with me then we'll forward to the team.

Elaine

From: Oriente, Michael
Sent: Tuesday, July 22, 2008 12:08 PM
To: Bishop, Micheal
Cc: Thomet, Elaine
Subject: FW: CVS to start CSMP on 7/1/08

Michael,
F Y I on CVS CSMP TCR process.

Michael P. Oriente

Michael P. Oriente
Director Regulatory Affairs, NE Region
McKesson Pharmaceutical
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From: Oriente, Michael
Sent: Tuesday, July 22, 2008 3:04 PM
To: Thomet, Elaine
Cc: Jefferies, Dan; McKenna, Ned
Subject: FW: CVS to start CSMP on 7/1/08

Elaine,
Good news. Dons is okay with one TCR for the CVS chain to adjust, "tweak" thresholds. Can Stephan sometime this week get me a threshold adjustment for CII's for the chains for what they would think is needed ie. 40 to 50% increase.

Michael P. Oriente

Michael P. Oriente
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From: Walker, Donald
Sent: Tuesday, July 22, 2008 2:45 PM
To: Oriente, Michael
Subject: RE: CVS to start CSMP on 7/1/08

I would have the TCR completed for the chain. We can do this internally by way of our RNA and coordinating with CVS. Don't let the paperwork be the hang-up

Don

From: Oriente, Michael
Sent: Tuesday, July 22, 2008 9:43 AM
To: Walker, Donald
Subject: FW: CVS to start CSMP on 7/1/08

Don,
Elaine is asking that with this being CVS's first month on the program that certain stores during this first month get reviewed and thresholds tweaked before the customer is consulted. Do we want to have CVS provide us a blanket TCR for the first month? They have their own monitoring system, Viper, in place. Should I request a TCR for each CVS store or can one suffice for the chain? And are you okay with the adjusting of CVS's thresholds similar to Rite Aids?

Michael P. Oriente

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From: Thomet, Elaine
Sent: Tuesday, July 22, 2008 12:21 PM
To: Oriente, Michael
Cc: Jefferies, Dan; McKenna, Ned
Subject: RE: CVS to start CSMP on 7/1/08

OK but it's not exactly being tweaked just as Rite Aid was (the extra 30% cushion on all controls), though that would be good if we could so please go ahead and ask.

The tweaking we're referring to below was just as we did for all RNA for the first couple months. We watched their thresholds and if they got close we reviewed the history to be sure it was complete and accurate when originally assigned. Then if the increase made sense we increased it without TCRs. If it didn't make sense, then we contacted the customer for further input. Now that we've gone through that for all our other RNA customers a couple times, we're done fine tuning and are asking for TCRs on all increases but for CVS, we have to remember this is still their first month.

Thanks,

Elaine

415.983.9468 office

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From: Oriente, Michael
Sent: Tuesday, July 22, 2008 9:15 AM
To: Thomet, Elaine
Cc: Jefferies, Dan; McKenna, Ned
Subject: RE: CVS to start CSMP on 7/1/08

Elaine,
I need to have Don approve that CVS will be "tweaked" as Rite Aid was. I did not run any adjustments for CVS past Don since your email. I check with him today.

Michael P. Oriente

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From: Thomet, Elaine
Sent: Saturday, June 28, 2008 8:02 AM
To: Oriente, Michael
Cc: Jefferies, Dan
Subject: RE: CVS to start CSMP on 7/1/08

On second thought, this request would really only apply to a handful of CVS locations since as I recall the majority were listing well below the Family minimum. Might be just as good just to keep a close eye on them.

On another note, Sarah was curious why we weren't seeing any Caremark's on our daily reports and I wonder if perhaps they weren't being monitored because of CVS? Can you double check Caremark 611 & 816? They were supposed to be on the program and monitored but because of the CVS name there may have been some confusion.

CVS/Caremark is Anthony Dolan's account with Tracy. Caremark is currently a different entity from CVS even though they recently acquired them. Eventually McKesson will combine & manage them as one entity.

Thanks,

Elaine
415.983.9468 office

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From: Thomet, Elaine
Sent: Friday, June 27, 2008 1:29 PM
To: Oriente, Michael
Cc: Jefferies, Dan
Subject: RE: CVS to start CSMP on 7/1/08

Hi Michael,

I would like to proactively ask to make the buffer on CVS retail locations 30%, same as you did for Rite Aid. I just don't want to see one CVS location show up on a report for at least a couple months, unless there's a real situation. Do you think Don would be amenable? Will you ask?

Then what are our next steps to get them up and running 7/1? Do you need anything from me or the Acct Mgt team?

Thanks for all your help!

Elaine

From: McKenna, Ned
Sent: Friday, June 27, 2008 11:03 AM
To: Thomet, Elaine; Oriente, Michael
Cc: Jefferies, Dan; Fragie, Jack; Walker, Thomas; Schmidt, Stephen
Subject: CVS to start CSMP on 7/1/08

Elaine and Michael,

I just got off of a call with Brian Whalen at CVS. He has agreed to have CVS start on the CSMP on 7/1/08.

I want to say an extra special thanks to Dan, Elaine and Michael for your help and patience with this challenging situation.

Please let me know if anything comes up or if you have any questions regarding CVS and the CSMP.

Thanks again,

Ned

Ned McKenna
VP, Strategic Solutions

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